

RESOLUTION AUTHORIZING A CONTRACT WITH
HORIZON HEALTHCARE SERVICES, INC. DBA HORIZON BLUE
CROSS BLUE SHIELD OF NEW JERSEY TO PROVIDE MEDICAL
ADMINISTRATION SERVICES FOR THE COUNTY OF MONMOUTH'S
SELF-FUNDED HEALTHCARE PROGRAM FOR THE PERIOD
OF JANUARY 1, 2027 THROUGH DECEMBER 31, 2029,
WITH TWO (2) ONE-YEAR RENEWAL OPTIONS
(P-4-2027)

WHEREAS, the County requires medical administration services for the County's self-funded healthcare program for the period of January 1, 2027 through December 31, 2029 (the "Services"); and

WHEREAS, contracts for these services may be awarded without competitive bids pursuant to *N.J.S.A. 40A:11-5(1)(m)* (insurance and insurance consultant contracts), in accordance with the procedural requirements applicable to extraordinary unspecifiable services set forth in *N.J.A.C. 5:34-2*; and

WHEREAS, pursuant to the County's "Fair and Open Process" and in accordance with *N.J.S.A. 19:44A-20.4 et seq.*, the County's Division of Purchasing advertised a Request for Proposals to provide the Services on the County's website (P-4-2027); and

WHEREAS, two (2) proposals for these services were opened and read on August 25, 2026; and

WHEREAS, the Director of Benefits & Workforce Wellness, has filed the attached certification recommending award of contract to Horizon Healthcare Services, Inc. dba Horizon Blue Cross Blue Shield of New Jersey ("Horizon") for the Services.

NOW, THEREFORE, BE IT RESOLVED by the Monmouth County Board of County Commissioners that the Director of County Commissioners and the Clerk of the Board are hereby authorized to execute a contract with Horizon to provide the Services for the period of January 1, 2027 through December 31, 2029, at an estimated cost of \$243,923,950.98 of which an estimated \$3,746,345.88 are administrative fees and profit to be paid to Horizon.

BE IT FURTHER RESOLVED that the contract includes two (2) one-year renewal options, each exercisable at the option of the County by adoption of subsequent resolutions of this Board.

BE IT FURTHER RESOLVED that this action is taken for the reasons stated in and in reliance upon the certification of Director of Benefits & Workforce Wellness.

BE IT FURTHER RESOLVED that Horizon shall comply with the Equal Employment Opportunity requirements of *N.J.S.A. 10:5-31 et seq.* and *N.J.A.C. 17:27 et seq.*

BE IT FURTHER RESOLVED that the Clerk of the Board's Office shall cause notice of this action to be published on the County of Monmouth's Public Notices webpage, as required by *N.J.S.A. [40A:11-4.5(g)]* and as modified by P.L. 2025, c.72 and LFN 2026-01.

BE IT FURTHER RESOLVED that the Clerk of the Board's Office shall forward a certified true copy of this resolution to:

Richard Burton, Sales Manager, Public Sector
Horizon Healthcare Services, Inc.
dba Horizon Blue Cross Blue Shield of New Jersey
3 Penn Plaza East
Newark, NJ 07105

BE IT FURTHER RESOLVED that no funds be expended for these services until the Chief Financial Officer has filed a certification stating that funds are available in the 2027 temporary and/or final budget(s) in the following line items and amounts:

Plan YR 2027	
TTL Medical	
T-12-56-850-113-002	\$ 72,561,210.00
TTL Admin	
T-12-56-850-113-001	\$ 1,179,361.32
TTL	\$ 73,740,571.32

BE IT FURTHER RESOLVED that no funds be expended for these services until the Chief Financial Officer has filed a certification stating that funds are available in the 2028 temporary and/or final budget(s) in the following line items and amounts:

Plan YR 2028	
TTL Medical	
T-12-56-850-113-002	\$ 79,817,331.00
TTL Admin	
T-12-56-850-113-001	\$ 1,247,603.52
TTL	\$ 81,064,934.52

BE IT FURTHER RESOLVED that no funds be expended for these services until the Chief Financial Officer has filed a certification stating that funds are available in the 2029 temporary and/or final budget(s) in the following line items and amounts:

Plan YR 2029	
TTL Medical	
T-12-56-850-113-002	\$ 87,799,064.10
TTL Admin	
T-12-56-850-113-001	\$ 1,319,381.04
TTL	\$ 89,118,445.14

Monmouth County
Department of Human Resources
Division of Benefits & Workforce Wellness

Monmouth County Board of Commissioners

Thomas A. Arnone, Director
Susan M. Kiley, Deputy Director
Nick DiRocco
Ross Licitra
Erik Anderson



Hall of Records
One East Main Street
Freehold, NJ 07728
Phone (732)866-3622
Fax (732)780-3364

Iris Dullavin, SHRM-CP, Director

TO: Helen P. Fiore, Director
Monmouth County Division of Purchasing

FROM: Iris Dullavin, Director
Division of Benefits & Workforce Wellness

RE: Certification in Support of a Resolution Authorizing a Contract with Horizon Blue Cross Blue Shield of New Jersey (Horizon) to Provide Medical Administration Services for The County of Monmouth's Self-Funded Healthcare Program for the Period of January 1, 2027 through December 31, 2029, with Two (2) One-Year Renewal Options (P-4-2027)

DATE: October 19, 2026

This is to request your approval of a resolution authorizing a contract to be executed as follows:

FIRM: Horizon Blue Cross Blue Shield of New Jersey
3 Penn Plaza East
Newark, NJ 07105

COST: (Estimated) \$243,923,950.98 for two (2) years
Including \$3,746,345.88 in administrative fees

I do hereby certify the following:

The County of Monmouth has the need for a qualified, competent, and commercially reasonable firm to provide medical administration services for the County's self-funded healthcare program for the period of January 1, 2027, through December 31, 2029.

The County of Monmouth completed a Request for Proposals for the above services. A proposal was received by Horizon Blue Cross Blue Shield of New Jersey ("Horizon"). Alliant Insurance Services Inc., the County's benefit consultant, evaluated the medical administration proposal made by Aetna and determined there was no significant differential in network discounts and recommended the quotations submitted by Horizon. Furthermore, Alliant

Insurance Services Inc. recommended that a contract be awarded to Horizon for these Services for the period of January 1, 2027 through December 31, 2029.

Horizon has successfully provided these Services to the County in the past. Horizon continues to provide a competitive and comprehensive medical program at a commercially reasonable cost. Additionally, the contract includes two (2) one-year renewal options, each exercisable by the County.

This action is requested without competitive public bidding, pursuant to the statutory exception applicable to contracts for insurance, namely *N.J.S.A.* 40A:11-5(1)(m) and in accordance with the procedural requirements for extraordinary unspecifiable services, as set forth in *N.J.S.A.* 40A:11-5(1)(a)(ii) and the regulations issued thereunder.

Therefore, I recommend awarding a contract to Horizon to provide medical administration services for the County of Monmouth's self-funded Healthcare Program, for the period of January 1, 2027, through December 31, 2029, with two (2) one-year renewal options, at an estimated cost of \$243,923,950.98 for two (2) years of which an estimated \$3,746,345.88 are administrative fees and profit to be paid to Horizon.

Respectfully,



Iris Dullavin
Director of Benefits and Workforce Wellness

CC: Teri O' Connor, County Administrator
Michael D. Fitzgerald, County Counsel
Tamara Brown, Clerk of the Board
Theresa Vitale, Director of Finance